



# What's Needed Next?

## Hospital at Home During the Extended Waiver and Beyond

**Al Siu, MD MSPH** Icahn School of Medicine at Mount Sinai

**Bruce Leff, MD** Johns Hopkins School of Medicine

**Linda DeCherrie, MD** Medically Home

**David Levine, MD, MA, MPH** Brigham & Women's Hospital

**Ray Quintero** | Healthsperien

**Aaron Ledbetter** | Healthsperien



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Webinar  
March 7, 2023



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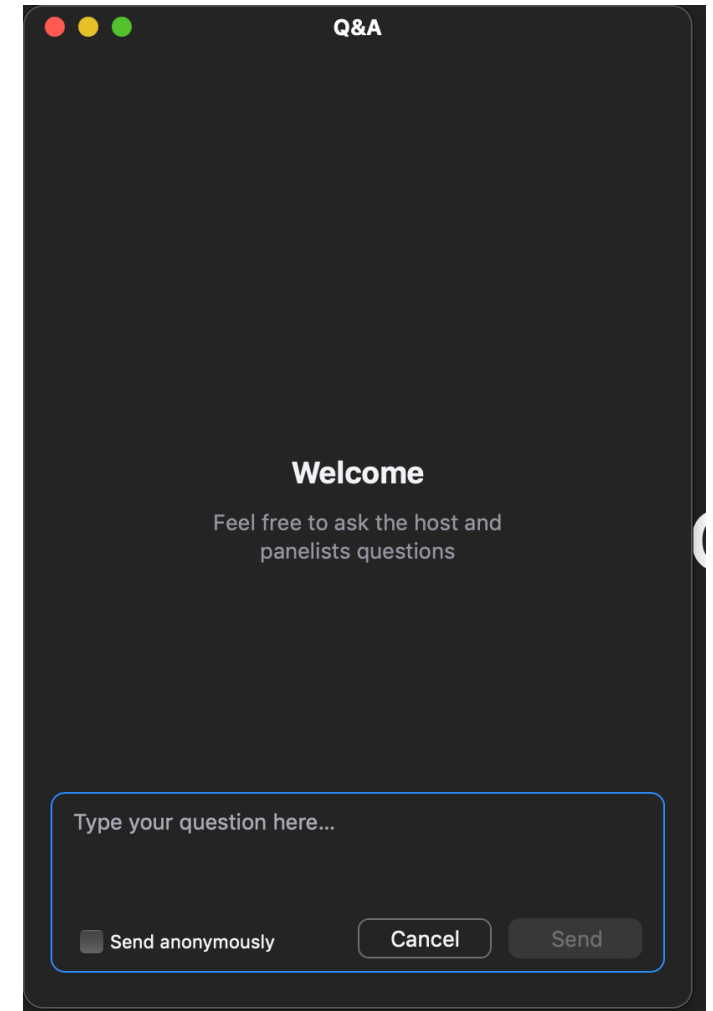
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# ZOOM Webinar Housekeeping

- Please submit your questions via the Q&A option.
- Due to the large audience for today's webinar, everyone has been placed on mute.
- If you have any technical issues, please contact Jane Donahue ([jdonahue@aboutscp.com](mailto:jdonahue@aboutscp.com)) or send her a message via the Zoom chat feature.





**Albert Siu, MD, MSPH**

Chair Emeritus, Brookdale  
Department of Geriatrics and  
Palliative Medicine  
Icahn School of Medicine at  
Mount Sinai

# Hospital AT Home USERS GROUP™

Web: [hahusersgroup.org](http://hahusersgroup.org)

Tw: @hahusersgroup

TA Center: [hahusersgroup.org/technical-assistance-center](http://hahusersgroup.org/technical-assistance-center)

# The HaH Users Group Webinar Series

- The Hospital At Home Model and the CMS Acute Hospital Care At Home Waiver
- Building Support for Your Hospital at Home Program: Issues in Strategic Engagement
- Who's In, Who's Out? Deciding Which Patients Are Right for Your Hospital at Home Program
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- Are We Ready?: Preparing Your Clinical Team For Delivering Hospital At Home Care
- Measuring Up: Meeting Program Standards for Hospital at Home

See [Events](#) or the Technical Assistance Center at [HaHUsersGroup.org](https://HaHUsersGroup.org)

# 2023 Annual Meeting: Save the Date – October 12



**OCT 12**

**Hospital at Home Users Group**  
Full Day Virtual Annual Meeting  
*Keynotes, panels, debates + awards*

**American Academy  
of Homecare Medicine**  
In-person Annual Meeting; Seattle, WA  
*Multi-session track, networking event + more*

**OCT  
13-14**

The Hospital at Home Users Group Virtual Annual Meeting will take place **October 12**, as a pre-conference to the in-person AAHCM Annual Meeting in Seattle, WA on October 12-14.

Program Session abstracts for HaH track at the AAHCM In-Person meeting due **March 13!**

<https://www.aahcm.org/2023-annual-meeting>

**Today's Webinar**

# **What's Needed Next?**

**Hospital at Home During the  
Extended Waiver and Beyond**



# Today's Speakers



**Albert Siu, MD, MSPH**

Chair Emeritus, Brookdale  
Department of Geriatrics and  
Palliative Medicine  
Icahn School of Medicine at  
Mount Sinai



**Linda DeCherrie, MD**

Vice President for  
Clinical Strategy  
and  
Implementation  
Medically Home



**David M. Levine, MD, MPH, MA**

Medical Director of Strategy and  
Innovation Home Hospital  
Brigham & Women's Hospital  
Assistant Professor, Harvard  
Medical School



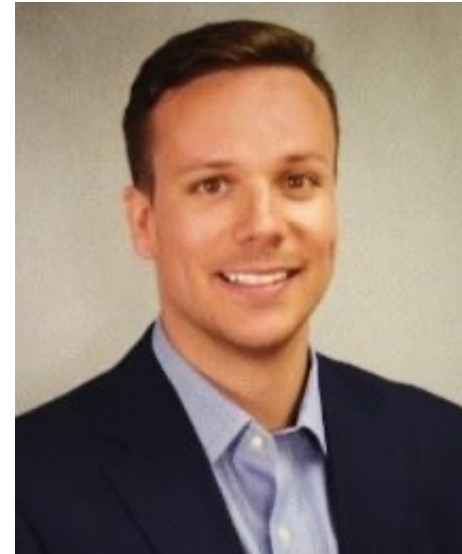
**Bruce Leff, MD**

Professor of Medicine  
Johns Hopkins University  
School of Medicine

# Today's Speakers



**Ray Quintero**  
Managing Partner  
Healthsperien, LLC



**Aaron Ledbetter**  
MPP, MHSA  
Senior Policy Analyst  
Healthsperien, LLC

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# Today's Topics

1. Understanding the waiver's future

Healthsperien

2. Educate the Hill and CMS

Healthsperien

3. Complete program standards survey

Bruce Leff

4. Use the span codes

Bruce Leff

5. Contribute your quality data

David Levine

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## Today's Topics (Continued)

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6. Publish your data

David Levine

7. Be a 'Good Actor'

Al Siu

8. Collect Anecdotes  
and Testimonials

Al Siu

9. Push for Contracts  
(Private and Medicaid)

Linda DeCherrie

10. Act on Equity and Support  
Caregivers

Linda DeCherrie

# Understanding the Waiver's Future

## The Facts About the Waiver

- Extending the Waiver by two years—through the Omnibus federal spending bill signed in December provides important but only short-term assurances to continue investing in the long-term success of HaH.
  - Medicare payment continues at the DRG rate and will continue through December 2024.
  - Medicaid rules may differ, and you must ask your state Medicaid team for more information.
- Participation, performance, and data collected will be closely monitored to inform the future and a longer-term solution to provide these services through Medicare and Medicaid and ensure patients in need continue to receive necessary patient-centered care.

## Facts in Our Favor

- The results of the AHCAH Waiver program have been extraordinary to date as people with complex conditions previously requiring hospital admission can now receive high-quality, timely care from the comfort of their homes.
- This provides hospitals with additional capacity for the sickest patients and prevents patients from unnecessary hospitalizations and associated adverse outcomes.
  - To date, over 8,000 Medicare beneficiaries have been treated in HaH under the Waiver.
- HaH aligns with CMS' five-year strategic plan of comprehensively advancing health equity, expanding access to care, driving innovation, reducing the cost of care, and improving health outcomes.
  - The Waiver has served many Medicaid and dual-eligible populations with low overall escalation and unanticipated mortality.

# Educate the Hill and CMS

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Re-educate Congress about the value of HaH and the AHCAH waiver and create a sense of urgency to begin work now to create a pathway for a permanent and sustainable payment structure – December 2024 will come quickly.

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Engage in a collective dialogue with CMS on the quality and safety regulations required in statute to the waiver, based on UG experience and data.

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Continue collecting and sharing experience and data, especially those highlighting health equity effects, with Federal and State policymakers.

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Build new champions across Capitol Hill and the Agency who understand, support, and staunchly promote a sustainable and fair permanent payment structure for HaH.

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# Why the HaH Users Group Developed Program Standards

- Important that HaH provide high-quality care across the country with a clear definition
- Multiple groups interested in HaH Users Group point of view regarding program standards: CMS, The Joint Commission, NCQA
- Important that the HaH community provide stakeholders with a unified set of HaH Users Group developed and vetted standards

# Complete the Program Standards Survey



## Survey HaH User Group Members to Inform Policymakers

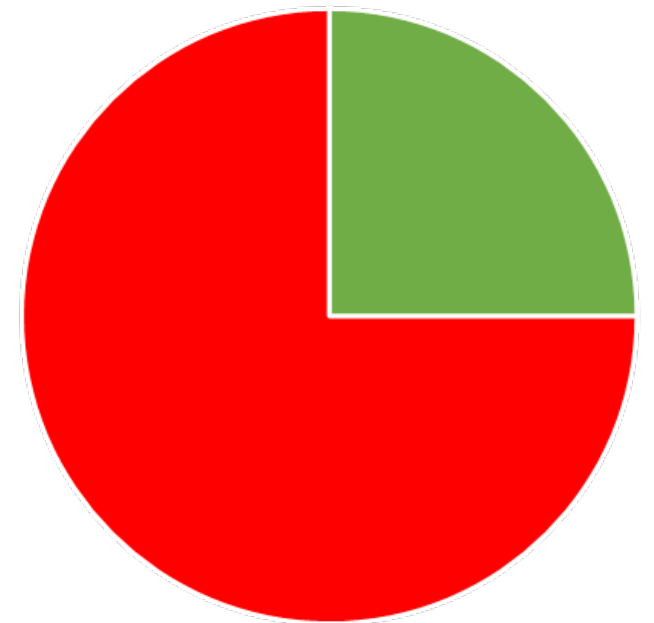
We need 1 person in each HaH program to respond to survey.

No preparation needed – 15-minute survey.

Only 25% of programs have identified a survey respondent.

Will reach out to UG Members following this Webinar.

<https://bit.ly/ProgramStandardsSurvey>





# Use HaH Span Codes -- National Uniform Billing Committee

- HaH UG succeeded in obtaining approval for 1 HaH “span code,” 1 “revenue code”
- Allows for identification in claims of HaH inpatient use
- Important to facilitate robust claims analysis by CMS and investigators
- We estimate that only ~50% of patients cared for under the waiver are using these codes
- ALL HaH programs under waiver should use these codes

**Please inform your revenue cycle personnel about these codes**

(<https://www.aha.org>)

**NUBC™**

National Uniform  
Billing Committee

Search...

Search this site  Search all of AHA

## The NUBC has approved two codes used in claims for “hospital-at-home” care

The NUBC has approved the following codes to be used in claims for “hospital-at-home” care:

### Occurrence Span Code 82

Title: Hospital at Home Care Dates

Definition: The from/through dates of a period of hospital at home care provided during an inpatient hospital stay.

Effective Date: July 1, 2022

### Revenue Code 0161

Subcategory Definition: Room & Board – Hospital at Home

Standard Abbreviation: R&B/Hospital at Home

Effective Date: July 1, 2022

# Please Inform Your Revenue Cycle Personnel About These Two HaH Codes

<https://www.nubc.org/nubc-has-approved-two-codes-used-claims-hospital-home-care>

OR

Google “hah span codes nubc”

# Contribute Your Quality Data

Hospital at Home Users Group Minimum Data Set



Report deidentified  
data



Get back  
benchmarks



Non-waiver patients and  
safety

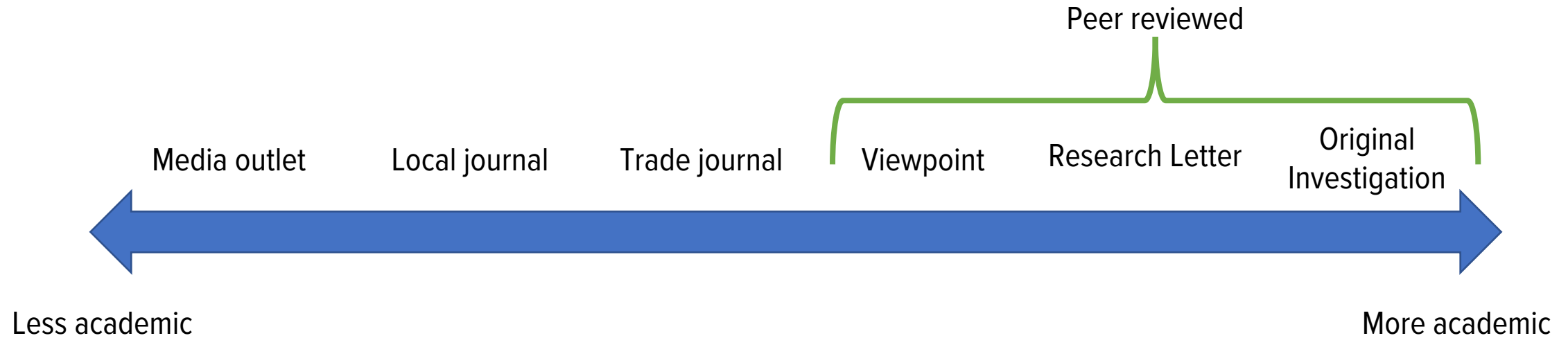


**Complete the HaH Users Group National Data Collection Survey at:**  
<https://bit.ly/MDSsurvey>

**Questions? Email: [info@hahusersgroup.org](mailto:info@hahusersgroup.org)**

# Publish Your Data

*Anywhere!*



# Being a 'Good Actor'

- Play by the rules
- Patients should meet acute inpatient criteria
- Report and learn from escalations and adverse events

# Collecting Anecdotes and Testimonials

Share anecdotes and stories with:

- Colleagues
- Leadership
- Community
- Representatives
- The HaH Users Group



# Push for Contracts – Commercial and Medicare Advantage

- Increases number of patients served by model
- Helps with stability of program post- current legislation
- Many types of contracts:
  - acute only
  - acute plus transitional period
  - DRG-based rate
  - discount plus shared savings
- HAHUG website TA center – Financial Models

# Push for Contracts - Medicaid

Medicaid Programs that cover HAH	Medicaid Programs that do not cover HAH
Arizona	Delaware
Arkansas	Florida (considering)
California	Illinois
Massachusetts	Kansas
Michigan	Missouri (considering)
Oklahoma	New Jersey (legislation introduced)
Oregon	North Carolina (considering)
South Dakota	South Carolina
Texas	Tennessee
	Utah
	Wisconsin



# Act on Equity and Support Caregivers

- Ensure both considered in your program
- Important focus by CMS, congress and others
- Track payor status, race/ethnicity of your patients
- Track elements related to caregivers, HHA usage
- Study, publish, write up issues related to both



AUGUST 2022

PUBLIC POLICY INSTITUTE

## Spotlight

# Family Caregiver Considerations for the Future of Hospital at Home Programs

Susan Reinhard, Selena Caldera  
*AARP Public Policy Institute*

Elizabeth Burke and Tyler Cromer  
*ATI Advisory*

### Introduction

The declaration of the COVID-19 public health emergency (PHE) accelerated an already burgeoning movement of health care into the home. An increasing number of health care systems are choosing to invest in home-based care in new and innovative ways,

caregivers who indicate they want those responsibilities.

- Set the patient and caregiver up for a successful transfer to postacute care.

Family caregivers are critical to HaH success, supplying vital observations, communications, and support for the patient. yet many current

# Action Items

- Complete program standards survey
  - <https://bit.ly/ProgramStandardsSurvey>
- Use span codes
- Publish quality data
- Address equity and caregiver support issues





QUESTIONS

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In-person Annual Meeting; Seattle, WA  
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**Keep an eye out for more information on registration!**

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# For More Information

- Hospital at Home Users Group  
<https://hahusersgroup.org/>
- Hospital at Home Users Group Technical Assistance Center  
<https://www.hahusersgroup.org/technical-assistance-center/>
  - **Featured Resource – Annotated CMS Waiver**  
<https://www.hahusersgroup.org/technical-assistance-center/cms-waiver-requirements/options-for-addressing-the-2020-cms-waiver-requirements/>

# THANK YOU



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**Hospital** AT **Home**  
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