



Hospital at Home Policy Update:

Webinar from the HaH Users Group Payment and Regulatory Workgroup

Linda DeCherrie, MD | Medically Home

Eliza "Pippa" Shulman, DO, MPH | Medically Home

Al Siu, MD, MSPH | Icahn School of Medicine at Mount Sinai

Andrew MacPherson | Healthsperien

Ray Quintero | Healthsperien



The
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Webinar
August 23, 2023



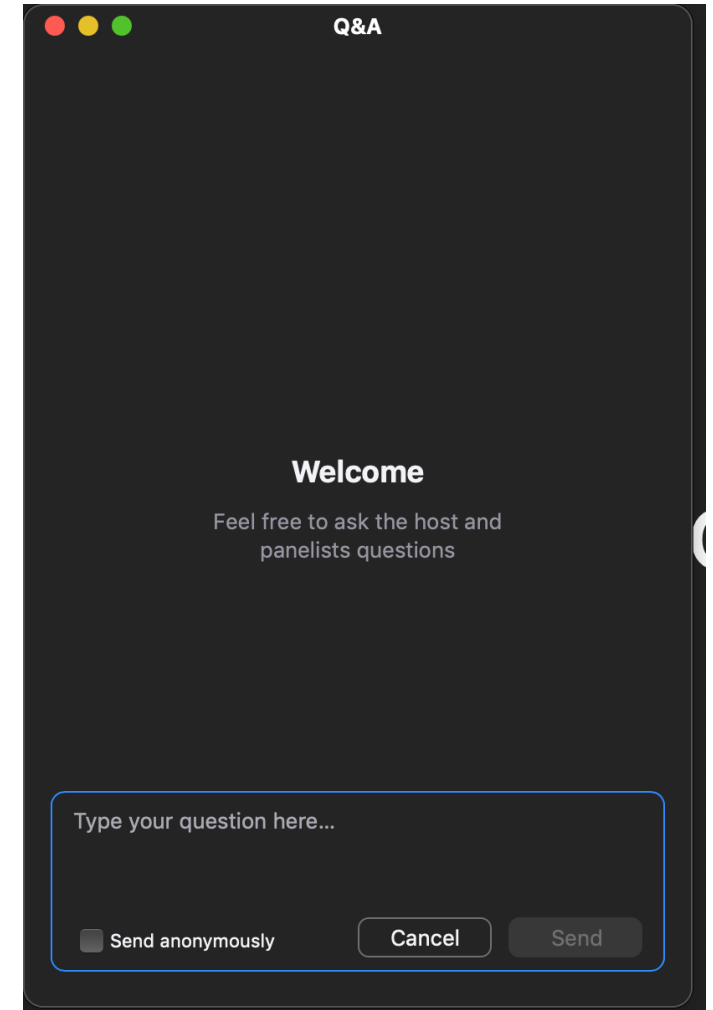
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ZOOM Webinar Housekeeping

- Please submit your questions via the Q&A option.
- Due to the large audience for today's webinar, everyone has been placed on mute.
- If you have any technical issues, please contact Gabi Schiller (gabrielle.schiller@mssm.edu) or send her a message via the Zoom chat feature.



Hospital AT Home USERS GROUP™

Website: hahusersgroup.org

Twitter: @hahusersgroup

TA Center: hahusersgroup.org/technical-assistance-center

The HaH Users Group Webinar Series

Efficient, Effective, Excellent: Issues in Hospital at Home Logistics and Operations

On Time, Every Time: Delivering Hospital at Home Ancillary Services

How Are We Doing? Evaluating Hospital at Home Quality and Safety

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What's Needed Next? Hospital at Home During the Extended Waiver and Beyond

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See the full list of webinars on the [Events](#) page at HaHUsersGroup.org

2023 Annual Meeting: October 12

HOSPITAL AT HOME PALOOZA 2023



OCT
12

Hospital at Home Users Group

Full Day Virtual Annual Meeting

Keynotes, panels, debates + awards

American Academy of Homecare Medicine

In-person Annual Meeting; Seattle, WA

Multi-session track, networking event + more

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13-14

The Hospital at Home Users Group Virtual Annual Meeting will take place October 12, as a pre-conference to the in-person AAHCM Annual Meeting in Seattle, WA on October 13-14.

For more information and to register, visit:

<https://www.aahcm.org/2023-annual-meeting>

Today's Speakers



Linda DeCherrie, MD

Vice President
for Clinical Strategy
and Implementation
Medically Home



Pippa Shulman, DO, MPH

Chief Medical Officer
Medically Home



Albert Siu, MD, MSPH

Chair Emeritus, Brookdale
Department of Geriatrics
and Palliative Medicine
Icahn School of Medicine
at Mount Sinai

Today's Speakers



Andrew MacPherson

Managing Partner
Healthsperien, LLC



Ray Quintero

Managing Partner
Healthsperien, LLC

Today's Webinar

Hospital at Home Policy Update

**Webinar from the HaH Users Group
Payment and Regulatory Workgroup**



**HAH USERS GROUP & HEALTHSPERIEN REGULATORY AND PAYMENT WORKGROUP MEETING
WITH SPECIAL GUESTS: USER GROUP MEMBERS & AFFILIATES GOVERNMENT AFFAIRS OFFICES
AUGUST 23, 2023**



TODAY & LOOKING FORWARD



THE FACTS ABOUT THE CURRENT WAIVER

- The Omnibus federal spending bill signed in December 2022 provides important but only short-term assurances to continue investing in the long-term success of HaH.
- Medicare payment continues at the DRG rate and will continue through December 2024.
- Medicaid rules may differ, and state Medicaid team can provide more information.
- Participation, performance, and data collected will be closely monitored to inform the future and a longer-term solution to provide these services through Medicare and Medicaid and ensure patients in need continue to receive necessary patient-centered care.

REPORTING REQUIREMENTS UNDER WAIVER

HaH programs are required to submit monitoring data either on a weekly or monthly basis, depending on their waiver pathway, including:

- Patient Volumes
- Unanticipated Mortality during an acute episode of care
- Escalation Rates
- Patient Lists

POTENTIAL LEGISLATIVE & REGULATORY ACTIVITY

Legislation to extend
waiver

Congressional action
toward a permanent
HaH reimbursement
structure

CMMI
demonstration
authority

Administrative action
to scale across
current programs



WHAT WILL CMS REPORT TO CONGRESS?

CMS REPORT DUE TO CONGRESS BY SEPTEMBER 30, 2024

The Metrics will include a comparison of similar HaH and Acute Inpatient care:

- Quality of care provided, including health outcomes, readmissions, length of stay, infection rates, and mortality rates
- Clinical Conditions treated and discharges
- Costs of Care provision in each setting
- Quantity, mix, and intensity of services provided
- Patient socioeconomic data, including dual eligibility, race, ethnicity, and income



HOW CAN YOU HELP IN THE NEAR TERM?



HOW YOU CAN HELP: ASSIST WITH HAH EDUCATION IN YOUR STATE



Connect with policymakers and share data about the successes of HaH for their constituents



Engage with the media about the importance of HaH to the community – your program, patients, families, & caregivers

HAVE YOU ENGAGED WITH MEDIA ABOUT YOUR HAH PROGRAM?

“...We launched 3 weeks ago and have a press release and interview packet ready to distribute to local and state media.”

“...Yes – in conjunction with health care system push, helped state legislation to recognize the CMS waiver expansion approved in Omnibus...”

“We piloted our program with “a local payer”, and we were picked up by some local news channels during the height of the pandemic...”

“Yes”

“...We will do so when we are through implementation.”

TIMING IS NOW FOR EDUCATING & ENGAGING POLICYMAKERS

Congress is more likely to extend the waivers if they hear from their constituents.



Hospitals and hospital systems using the waivers need to remind their Members of Congress on HaH's impact for their patient populations.



The waiver participants have a unique opportunity to mobilize to inform Congress on the model's benefits and advocate for an extension of the waivers.

MESSAGING APPROACHES WITH POLICYMAKERS

Health equity remains a top priority for this Administration, and supporting caregivers across the health care system is of growing interest amongst policymakers and stakeholders alike.

- **Health Equity:** access to care services for communities of color, rural regions, as well as beneficiaries who are homebound and/or have chronic conditions.
- **Caregivers:** impact on unpaid and family caregivers is top of mind for policymakers and stakeholders and HaH's thoughtful consideration of and ability to support caregivers is key.

WHAT IS YOUR SUSTAINABILITY PLAN BEYOND THE CMS WAIVER?

“We contract with payers other than CMS, and will continue to grow that list as we evolve.”

“Continued value-based/risk based approaches with payors...”

“...We have a contract with our largest commercial payer and are currently in discussions with commercial payers who have a smaller state market share...”

“...Lots of collaborative advocacy and growth with great outcomes.”

“We are already in discussions with commercial payors and our ACOs to get those contracts in place and set up processes.”

HEALTHSPERIEN'S HAH USERS GROUP TEAM CONTACT DETAILS

Ray Quintero

Managing Partner

rquintero@Healthsperien.com

202-370-3668

Andrew MacPherson

Managing Partner

andrew@Healthsperien.com

202-909-2870



THANK YOU

RAY QUINTERO, MANAGING PARTNER, HEALTHSPERIEN, LLC

O: 202.370.3668 E: RQUINTERO@HEALTHSPERIEN.COM



QUESTIONS

HaH Users Group Research Projects

- Program Standards Survey
 - <https://bit.ly/ProgramStandardsSurvey>



- Minimum Data Set Survey
 - <https://bit.ly/MDSsurvey>



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For More Information

- Hospital at Home Users Group
<https://hahusersgroup.org/>
- Hospital at Home Users Group Technical Assistance Center
<https://www.hahusersgroup.org/technical-assistance-center/>
 - **Featured Resource – Annotated CMS Waiver**
<https://www.hahusersgroup.org/technical-assistance-center/cms-waiver-requirements/options-for-addressing-the-2020-cms-waiver-requirements/>

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